## The Probabilistic Shift: Proving Added-Value, Overcoming Resistance, Igniting Will

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This talk explores the power of probabilistic forecasts in enhancing decision-making for businesses. Despite their proven effectiveness, companies are cautious about embracing this transformative approach. We delve into the reasons behind this hesitation, identifying and addressing common obstacles that hinder widespread adoption. The talk goes beyond challenges to provide practical insights on overcoming barriers and fostering a proactive mindset for change.

The focus is on evaluating the tangible value of probabilistic forecasts compared to deterministic models in business contexts. Attendees will gain a clear understanding of the concrete advantages and strategic value, offering a deeper insight into how probabilistic forecasts can enrich decision-making.

Join us for a discussion on navigating skepticism, simplifying complexities, and paving the way for a future where businesses flourish with enhanced insights from probabilistic forecasting.